

Check Your Business Case

Challenge

At Pentacle we use 5 categories to define organisational issues.

Inventing the Future - Things you need to do now to ensure success in the future
Innovation - Making it Routine Creativity Market development Mergers and Acquisitions Building Business models Strategy Brand development

Delivering Tomorrow - The art of execution, integrating change management in all its forms from projects to programmes
Project Leadership & Change management Risk management Strategy Implementation& Programme Management

Delivering Today - Processing excellence and supply chain effectiveness from purchasing to marketing and selling
Service and Product Offer development Procurement Management Knowledge Management Process Management & Process Re-Engineering

Leading & Working Together - All the things you must do to help people excel in a complex world from leadership through virtual team working to networking
Leadership Virtual Team Working Organisational Structure Shared Services

Ensuring Results - Ensuring that the virtuous cycle is complete delivering the results(money) which keeps the wheels spinning and makes the effort worth it! Ensuring that all the compliance issues which could get in the way are removed
Business Acumen E-commerce Finance and planning Information Economics and Information capital evaluation Performance Management and Measurement

Learning Intervention

One-Shot

- Conference
- Short Workshop
- Short course

Continuous Learning

- Modular course

Continuous Local Learning

- Modular course with real-life projects
- Modular course with real-life projects and e-coaching by tutors

Continuous Local Learning Embedded in the Culture

- Modular course with real-life projects and e-coaching by tutors using a Pentacle PET (Performance enhancement tool) daily in the workplace

Typical Pentacle 'Hard' Result

Inventing the Future e
 Money in up by 2 - 20%

Deliver Tomorrow
 Project cost & Time down 5-30%

Deliver Today
 Efficiency up 5-15%

Lead& Work
 Productivity and reduction in staff turnover 10%

Ensure Results
 Better decisions payback reduced 10 - 50%

Typical Pentacle 'Soft' Result

Effective Team, Happy motivated Individuals, Can Do attitude

Background Information

Number of people involved in Learning Event

Cost to date of other solutions that have been tried and failed

Average annual salary of group:

€30-50k €50-100k €100-250k €250-500k

Is it worth doing?

'Hard' Value to your organisation
 Maximum you should spend out of your budget to pay back in :
 2 years 1 year 6 months 3 months 1month

'Soft' Value to your organisation



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